

Residential Purchase Intermediary Product Guide



Standard Variable Rate (SVR): 8.59%

Strictly for Intermediary use only

Fixed Residential Purchase Mortgages

| Product code | Initial rate | Product | Max LTV | Max loan | The overall cost for comparison is | Product rate floor | Product fees | Product incentives | Early Repayment Charges ¹ |
|--|--------------|---|---------|------------|------------------------------------|--------------------|--------------|--------------------|---|
| Shared Ownership Purchase Product | | | | | | | | | |
| SF59 | 5.14% | 5.14% fixed until 31 May 2029 Followed by our SVR for the remaining term | 95% | £1,000,000 | 7.1% APRC | --- | --- | --- | 6% until 31/05/2024; 5% until 31/05/2025; 4% until 31/05/2026; 3% until 31/05/2027; and 2% until 31/05/2029 |

Discount Residential Purchase Mortgages

Standard Purchase Products

| | | | | | | | | | |
|------|-------|---|-----|------------|------------------|-------|-----------------------------------|-----|---|
| D643 | 5.75% | 2.84% discount from our SVR until 30 April 2027 Followed by our SVR for the remaining term | 75% | £1,000,000 | 7.8% APRC | 3.49% | £999 arrangement fee ² | --- | 4% until 30/04/2024; 3% until 30/04/2025; and 2% until 30/04/2027 |
| D644 | 5.85% | 2.74% discount from our SVR until 30 April 2027 Followed by our SVR for the remaining term | 90% | £450,000 | 8.0% APRC | 3.49% | £999 arrangement fee ² | --- | 4% until 31/04/2024; 3% until 30/04/2025; and 2% until 30/04/2027 |

Family Assist Purchase Product (up to 100% LTV)

| | | | | | | | | | |
|-------|-------|---|------|---|------------------|-------|-----------------------------------|---------------------------|----------------------------|
| PDT22 | 5.89% | 2.70% discount from our SVR for the mortgage term | 100% | Outside M25: £100,000 min, £1,000,000 max Inside M25: £250,000 min, £1,000,000 max | 6.6% APRC | 3.49% | £999 arrangement fee ² | Flexible LTV ³ | No Early Repayment Charges |
|-------|-------|---|------|---|------------------|-------|-----------------------------------|---------------------------|----------------------------|

High Income Multiple (HIM) Purchase Product

| | | | | | | | | | |
|-------|-------|---|-----|------------|------------------|-------|-----------------------------------|-----|---|
| HXD25 | 5.97% | 2.62% discount from our SVR until 31 May 2027 Followed by our SVR for the remaining term | 85% | £1,000,000 | 7.9% APRC | 3.49% | £999 arrangement fee ² | --- | 4% until 31/05/2024; 3% until 31/05/2025; and 2% until 31/05/2027 |
|-------|-------|---|-----|------------|------------------|-------|-----------------------------------|-----|---|

Further support:

[Click here to view our mortgage valuation fees](#)

[Click here to view our Residential Lending Criteria](#)

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What you need to know:

Please note: The minimum loan amount is **£50,000**, unless otherwise stated.

1 Early Repayment Charges apply during the product term. Up to 10% of the original mortgage amount can be overpaid each year without charge, however, if the mortgage is redeemed or switched to another product during the product term then the Early Repayment Charge will apply. For further details contact a member of the team.

2 The arrangement fee can be deducted from the advance or added to the mortgage. Interest is payable if the fee is added to the mortgage.

3 Our Flexible Family Assist product means the 20% security can be made up of borrower deposit and either the collateral charge or savings options detailed above in any ratio (with a maximum of 10% borrower deposit) best suited to the borrower and their family

Interest rates on our discount products are floored at 3.49% or product rate if lower, with the exception of self-build products which are always floored at product rate.

All products have a standard income multiple of 4.49 times.

Get in touch:

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Email: newbusiness@thetipton.co.uk

Visit: www.thetipton.co.uk/intermediaries

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